




## PURCHASING DEPARTMENT

Madison County Board of Supervisors  
146 West Center Street / Post Office Box 608  
Canton, MS 39046  
Office (601) 855-5534 ~ Fax (601) 859-5875

January 16, 2024

**To:** Board of Supervisors  
**From:** Kesha Jackson, Purchasing Clerk   
**Subject:** Consideration of Declaration of Sole Source for Computer Upgrades

The Madison County Sheriff Department has requisitioned for Montgomery Technology Systems, LLC to upgrade the computer systems for the Madison County Jail. The computer upgrades will integrate with the MTI control system currently installed at the facility. As the attached letter, indicates that if another system integrator were to attempt to upgrade and interface the systems the system at the county jail would have to be completely replaced at a significantly higher cost to the county.

I recommend that the board declare this as a Sole Source and authorize the issuance of a purchase order to Montgomery Technology Systems, LLC for \$35,130.00 for said control systems computer upgrades per the attached quote.

Thank you in advance for your consideration of the above recommendations.



*Sensible, Reliable Installations and Service*

January 11, 2024

Subject: Madison County Jail, MS  
MTI Control System – Sole Source

To Whom It May Concern,

Montgomery Technology Systems, LLC (MTS) has proposed a Montgomery Technology, Inc. (MTI) control system computer upgrade for the Madison County Jail. The computer upgrades will integrate with the MTI control system currently installed at the facility.

If another Systems Integrator were to attempt to upgrade and interface the systems, the system at the county jail would have to be completely replaced at a significantly higher cost to the County.

Montgomery Technology, Inc. is the sole source manufacturer of the MTI control system and its components.

If you have any questions, or would like further information, please do not hesitate to call us.

Sincerely,

*John Findley*

Montgomery Technology Systems, LLC

23 Old Stage Rd.  
AL 36037

# Estimate

Name / Address

Madison County  
PO BOX 608  
Canton, MS 39046

Phone #	3343827441	Date	Estimate #
		1/7/2024	3435

**Service Terms**

This is an estimated cost only. Additional cost will apply if added parts, labor hours or expenses are needed for the completion of the service. If additional items are needed, no work will be performed or parts supplied that are not stated in this estimate until Montgomery Technology Systems, LLC has received written approval from the customer to extend the original estimated cost to include the additional items.

Upon receipt of this approved estimate and a purchase order or credit card number, a technician will be scheduled for the service work. Standard labor rates are as listed below (Mon-Fri) (8am-5pm). After hours labor rate is 1.5 X the standard hourly rate plus mileage and expenses. All service trips are a minimum of 4 hours labor. Travel time is included in the below estimate. Pricing is good for 30 days from date stated on this estimate.

Customer Approval Signature	Purchase Order/Credit Card Number
Date	

Item	Description	Qty	Rate	Total
91305-NI	HP Computer w/ Window 10	3	1,537.90	4,613.70T
91705-NI	MTI Applications 4 - The control and design software for the MTI Firefly Control System	3	2,850.00	8,550.00T
980-000012-NI	Logitech Multimedia Speakers Z150 with Clear Stereo Sound (Midnight Black, 3W RMS)	3	36.25667	108.77T
988-000088-NI	Blue Microphone Yeti Nano	3	156.06333	468.19T
9PX1000RT-NI	Eaton 1000W Rack Mount	3	1,035.00	3,105.00T
E720061-NI	ELO 32-INCH WIDE LCD MONITOR,will need E275623 Stand	3	1,990.04	5,970.12T
E275623-NI	ELO, Stand for E720061	3	194.74	584.22T
91720-NI	Data Loop REC	3	1,080.00	3,240.00T
91743-NI	Digital Amp	3	1,080.00	3,240.00T
INSTALL LABOR	Labor for installing parts	1	5,250.00	5,250.00T

Signature	<b>Subtotal</b>	\$35,130.00
	<b>Sales Tax (0.0%)</b>	\$0.00
	<b>Total</b>	\$35,130.00

LICENSE #- (AL)AESBL#-1533

Operations Manager